FINANCIAL STATEMENTS

St. Ann's Center for Children, Youth and Families

FOR THE YEAR ENDED JUNE 30, 2012
WITH SUMMARIZED FINANCIAL
INFORMATION FOR 2011

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors St. Ann's Center for Children, Youth and Families Hyattsville, Maryland

We have audited the accompanying statement of financial position of the St. Ann's Center for Children, Youth and Families (St. Ann's) as of June 30, 2012, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of St. Ann's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from St. Ann's 2011 consolidated financial statements and, in our report dated October 7, 2011, we expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of St. Ann's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of St. Ann's as of June 30, 2012, and the change in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Gelman Rosenberg & Freedman

October 30, 2012

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STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2012 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2011

ASSETS

		2012		2011
Cash and cash equivalents Investments (Notes 2 and 9) Pledges receivable Accrued interest receivable Accounts receivable Food inventory (Note 7) Prepaid expenses Property and equipment, net of accumulated	\$	1,126,572 4,798,507 69,677 7,379 290,788 7,927	\$	1,062,740 4,882,138 75,371 8,746 547,008 12,229 37,578
depreciation of \$3,754,080 (Note 8) Assets held in Trust (Notes 9 and 10)	_	3,177,878 245,021	_	2,360,525 254,171
TOTAL ASSETS	\$_	9,723,749	\$_	9,240,506
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts payable and other accrued expenses Accrued payroll expenses Accrued vacation benefits Amounts due to annuitants under split interest agreements (Note 10)	\$	71,364 63,921 137,137	\$	182,589 48,203 124,916 4,095
Refundable advance Total liabilities	_	34,609 308,846	_	359,803
NET ASSETS	_	300,040	_	339,000
Unrestricted:				
Undesignated and invested in property and equipment Designated for long-term investment	_	1,228,550 5,581,345	_	1,423,525 5,581,345
Total unrestricted net assets		6,809,895		7,004,870
Temporarily restricted (Note 3)	_	2,605,008	_	1,875,833
Total net assets	_	9,414,903	_	8,880,703
TOTAL LIABILITIES AND NET ASSETS	\$_	9,723,749	\$_	9,240,506

STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2012 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2011

		2012		2011
	l lmma e tui e ta al	Temporarily	Tatel	Tatal
REVENUE	Unrestricted	Restricted	Total	Total
Program service fees	\$ 646,686		, ,	
Public support Grant and contract revenue from	962,902	1,481,581	2,444,483	2,906,925
government agencies	1,536,284	_	1,536,284	1,755,664
Investment income (Note 2)	80,917		80,917	961,050
Contributed services and materials	662.000		662 000	662.000
(Notes 6 and 7) Rental income	662,880 36,456		662,880 36,456	662,880 36,486
Special events	152,458		152,458	335,553
Other revenue	1,075	_	1,075	775
Net assets released from donor restrictions (Note 4)	752,406	(752,406)	_	_
,	702,100	(102, 100)		
Total revenue	4,832,064	<u>729,175</u>	5,561,239	7,315,028
EXPENSES				
Program Services:				
Children	1,457,513		1,457,513	1,679,588
Day Care Prenatal Care	925,293	-	925,293	997,097
Adolescent Mothers and Babies	1,199,407	-	- 1,199,407	363,422 916,678
High School	291,807		291,807	324,785
Food Service	94,346		94,346	95,630
Faith House	97,241		97,241	65,459
Social Services	41,040		41,040	41,040
Total program services	4,106,647		4,106,647	4,483,699
Supporting Services:				
General and Administrative	715,735		715,735	782,194
Fundraising	204,657		204,657	350,252
Total supporting services	920,392		920,392	1,132,446
Total expenses	5,027,039		5,027,039	5,616,145
Change in net assets	(194,975) 729,175	534,200	1,698,883
Net assets at beginning of year	7,004,870	1,875,833	8,880,703	7,181,820
NET ASSETS AT END OF YEAR	\$ 6,809,895	\$ 2,605,008	9,414,903 \$	8,880,703

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2012 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2011

						2012
					Progran	1 Services
	Children	Day Care	Adolescent Mothers and Babies	High School	Food Service	Faith House
Salaries and related expenses Printing and production Professional fundraisers Contract services Rent (Notes 5 and 6) Professional fees Insurance Depreciation Telephone Postage and delivery Utilities Supplies Meetings and conventions Advertising and promotion Events and meetings Maintenance Contributed services (Note 7)	\$ 956,727 - 41,130 84,600 38,322 24,068 13,936 - 27,366 2,178 - - 2,415 43,200	\$ 777,134 - 12,101 73,320 1,411 8,752 12,077 - 22,610 - 20,610 - 101 - 2,081 14,400	\$ 676,883 \$ - 29,146 146,640 6,859 24,908 24,155 - 43,005 32 29 - 3,748 36,000	\$ 220,466 \$ - 11,296 28,200 129 3,366 4,645 8,089 549 667 14,400	94,116 \$ - 5,648 45,120 363 5,386 7,432 - 13,394 76,683 8,197 7,200	49,153 - 13 - - 25,527 - 12,780 - - - 9,768
Transportation Other	43,200 9,901 <u>11,484</u>	14,400 - <u>1,306</u>	4,450 19,613	14,400 - 	7,200 - -	- - -
Sub-total	1,255,327	925,293	1,015,468	291,807	263,539	97,241
Allocation of social services Allocation of food service	114,311 <u>87,875</u>		102,621 81,318		- (169,193)	- -
TOTAL	\$ <u>1,457,513</u>	\$ <u>925,293</u>	\$ <u>1,199,407</u>	\$ <u>291,807</u> \$	94,346 \$	97,241

						2011
Supporting Services					•	
Social Services	Total Program Services	General and Administrative	Fundraising	Total Supporting Services	Total Expenses	Total Expenses
\$ 191,748 : - -	\$ 2,966,227 - -	\$ 182,515 - -	\$ 153,711 18,123	\$ 336,226 18,123	\$ 3,302,453 18,123	\$ 3,644,911 9,082 1,009
5,648 33,840 144	104,982 411,720 47,228	25,512 152,280 40,081	- - -	25,512 152,280 40,081	130,494 564,000 87,309	131,466 564,000 87,345
4,039 5,574 - -	70,519 93,346 - -	17,503 25,084 - 4,374	- - - 2,459	17,503 25,084 - 6,833	88,022 118,430 - 6,833	87,516 133,902 1,232 10,078
8,355 683 -	135,599 80,125 29	46,807 37,274	- 428 -	46,807 37,702	182,406 117,827 29	174,353 119,164 45
- - 741	101 - 27,617	- 129,640	- 28,827 1,037	- 28,827 130,677	101 28,827 158,294	385 195,874 211,401
7,200 - 	122,400 14,351 32,403	21,600 4,353 <u>28,712</u>	- - <u>72</u>	21,600 4,353 <u>28,784</u>	144,000 18,704 <u>61,187</u>	144,000 15,899 <u>84,483</u>
257,972	4,106,647	715,735	204,657	920,392	5,027,039	5,616,145
(216,932)	- - \$_4,106,647	\$\$	 \$204,657	- - \$ 920 392	- - - \$ 5,027,039	- - \$ 5.616.145

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2012 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2011

		2012		2011
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	534,200	\$	1,698,883
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Depreciation Realized gain on sale of investments Unrealized loss (gain) on investments Stock donations Increase in bond premium Decrease (increase) of assets held in Trust		118,430 (20,336) 156,742 (77,934) (7,254) 9,150		133,902 (62,251) (769,919) - (6,124) (33,562)
(Increase) decrease in: Pledges receivable Accrued interest receivable Accounts receivable Food inventory Prepaid expenses		5,694 1,367 256,220 4,302 37,578		111,790 3,528 (164,999) 715 37,942
Increase (decrease) in: Accounts payable and other accrued expenses Accrued payroll expenses Accrued vacation benefits Refundable advance	_	(111,225) 15,718 12,221 34,609	_	132,134 (119,401) (3,936)
Net cash provided by operating activities	_	969,482	_	958,702
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of investments Proceeds from sale of investments Purchase of property and equipment	_	(386,986) 419,399 (935,783)	_	(868,354) 923,229 (1,078,957)
Net cash used by investing activities	_	(903,370)	_	(1,024,082)
CASH FLOWS FROM FINANCING ACTIVITIES				
Due to annuitants under split interest agreements	_	(2,280)	_	(2,280)
Net cash used by financing activities		(2,280)	_	(2,280)
Net increase (decrease) in cash and cash equivalents		63,832		(67,660)
Cash and cash equivalents at beginning of year	_	1,062,740	_	1,130,400
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$_	1,126,572	\$_	1,062,740

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

The financial statements include the accounts of St. Ann's Center for Youth and Families (St. Ann's). St. Ann's was established in 1863 by an act of Congress for the purpose of establishing and maintaining an institution for the maintenance and support of foundlings, infant orphan, and half orphan children, and to provide for deserving indigent and unprotected females during and after their pregnancy and childbirth.

On August 29, 2012, St. Ann's Infant and Maternity Home legally changed its name to St. Ann's Center for Children, Youth and Families.

Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958, *Not-for-Profit Entities*.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with St. Ann's consolidated financial statements for the year ended June 30, 2011, from which the summarized information was derived.

Cash and cash equivalents -

St. Ann's considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

Through December 31, 2012, the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank Act") provides temporary unlimited deposit insurance coverage for noninterest-bearing transaction accounts at all Federal Deposit Insurance Corporation (FDIC) - insured depository institutions (the "Dodd-Frank Deposit Insurance Provision"). St. Ann's maintains a portion of its cash balances at financial institutions in noninterest-bearing accounts; thereby, all of these cash balances are protected by the FDIC under this Act.

At times during the year, St. Ann's maintains a portion of its cash balances in interest-bearing accounts at financial institutions in excess of the Federal Deposit Insurance Corporation (FDIC) limits. Management believes the risk in these situations to be minimal.

Investments -

Investments are recorded at their readily determinable fair value. Realized and unrealized gains and losses are included in investment income in the Statement of Activities and Change in Net Assets. Bond premiums are being amortized over the term of the bonds and is included in investment income.

Accounts and pledges receivable -

Accounts and pledges receivable approximate fair value. The allowance for doubtful accounts is determined based upon an annual review of account balances, including the age of the balance and the historical experience with the customer.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Property and equipment -

Property and equipment in excess of \$2,000 are capitalized and stated at cost. Property and equipment are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally five to twenty years. The cost of maintenance and repairs is recorded as expenses are incurred.

Inventory -

Inventory consists of food for dietary services, which is recorded at the values established by the State of Maryland.

Income taxes -

St. Ann's is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. St. Ann's is not a private foundation.

Uncertain tax positions -

In June 2006, the Financial Accounting Standards Board (FASB) released FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes. For the year ended June 30, 2012, St. Ann's has documented its consideration of FASB ASC 740-10 and determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements. The Federal Form 990, *Return of Organization Exempt from Income Tax*, is subject to examination by the Internal Revenue Service, generally for three years after it is filed.

Net asset classification -

The net assets are reported in two self-balancing groups as follows:

- Unrestricted net assets include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operation of St. Ann's and include both internally designated and undesignated resources.
- Temporarily restricted net assets include revenue and contributions subject to donor-imposed stipulations that will be met by the actions of St. Ann's and/or the passage of time.
 When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Change in Net Assets as net assets released from restrictions.

Contributions and grants -

Contributions and grants are recorded as revenue in the year notification is received from the donor. Temporarily restricted contributions and grants are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Such contributions and grants received in excess of expenses incurred are shown as temporarily restricted net assets in the accompanying financial statements.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Contributions and grants (continued) -

St. Ann's receives funding under grants from state and local governments. Accordingly, such grants are considered exchange transactions and are recorded as unrestricted income to the extent that related expenses are incurred in compliance with the criteria stipulated in the grant agreements.

Funding received in advance of incurring the related expenses is recorded as a refundable advance.

Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Advertising costs -

St. Ann's expenses costs associated with advertising as they are incurred. For the year ended June 30, 2012, advertising expense totaled \$101.

Risks and uncertainties -

St. Ann's invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Fair value measurements -

St. Ann's adopted the provisions of FASB ASC 820, Fair Value Measurements and Disclosures. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. St. Ann's accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

Reclassification -

Certain amounts in the prior year's consolidated financial statements have been reclassified to conform to the current year's presentation. These reclassifications had no effect on the previously reported change in net assets.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012

2. INVESTMENTS

Investments consisted of the following at June 30, 2012:

Common stocks	\$	2,386,968
Corporate obligations		721,545
U.S. Government obligations		49,410
Mutual funds	_	1,640,584

TOTAL INVESTMENTS \$\,\(\frac{4,798,507}{}\)

Included in investment income are the following:

Interest and dividends Realized gain on sale of investments Unrealized loss on investments	\$ 244,854 20,336 (156,742)
Less: Investment fees	108,448 (27,531)
TOTAL INVESTMENT INCOME	\$ 80,917

3. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following at June 30, 2012:

Facility modernization	\$	2,276,512
Billerbeck Foundation		31,100
Time restricted	_	297,396
TOTAL TEMPORARILY RESTRICTED NET ASSETS	\$	2,605,008

4. NET ASSETS RELEASED FROM RESTRICTIONS

The following temporarily restricted net assets were released from donor restrictions by incurring expenses, which satisfied the restricted purposes specified by the donors or the passage of time:

Facility modernization	\$ 20,393
Passage of time	 732,013
TOTAL NET ASSETS RELEASED FROM RESTRICTIONS	\$ 752.406

5. LEASE COMMITMENT

Operating lease -

- St. Ann's pays \$564,000 per year to the Archdiocese as rent for the land and building used by St. Ann's. The agreement with the Archdiocese is renewed annually.
- St. Ann's recognized rental income throughout the year from subleasing a portion of space to various parties. Monthly payments were based on pre-determined monthly rates with no future minimum commitments due to the parties being on a month-to-month basis.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012

6. RELATED PARTY TRANSACTIONS

St. Ann's paid \$89,760 to the Archdiocese to participate in various insurance programs for the year ended June 30, 2012. St. Ann's received contributions of \$564,000 from the Archdiocese for the year ended June 30, 2012. The value received from the Archdiocese approximates the fair value of rent for the St. Ann's facility. See Note 5 for discussion of the lease commitment with the Archdiocese.

7. NONCASH CONTRIBUTIONS

Contributed services -

St. Ann's records contributed services as income and expense for the difference between the stipend St. Ann's pays the sisters who work in St. Ann's programs and the fair value of the services. Contributed program services totaled \$144,000 for the year ended June 30, 2012.

Contributed commodities -

St. Ann's receives certain commodities from the State of Maryland. The value of those contributed commodities is established by the state. The amount of commodities held at June 30, 2012 is shown as food inventory in the accompanying Statement of Financial Position at June 30, 2012.

8. PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2012 included the following:

Building	\$ 712,783
Building and grounds improvements	2,527,128
Grounds equipment	754,498
Furnishings	301,716
Office furniture and equipment	150,637
Computer equipment	353,343
Transportation equipment	<u> 147,419</u>
Total property and equipment	4,947,524
Less: Accumulated depreciation	(3,754,080)
Rehabilitation in progress	1,984,434
PROPERTY AND EQUIPMENT, NET	\$ <u>3,177,878</u>

9. FAIR VALUE MEASUREMENTS

In accordance with FASB ASC 820, Fair Value Measurements and Disclosures, St. Ann's has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012

9. FAIR VALUE MEASUREMENTS (Continued)

Investments recorded in the Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are investments where values are based on unadjusted quoted prices for identical assets in an active market St. Ann's has the ability to access.

Level 2. These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3. Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used at June 30, 2012.

- Common stocks Valued at the closing price reported on the active market in which the individual securities are traded.
- *U.S. Government securities* Valued at the closing price reported on the active market in which the individual securities are traded.
- *Mutual funds* The fair value is equal to the reported net asset value of the fund, which is the price at which additional shares can be obtained.

The table below summarizes, by level within the fair value hierarchy, St. Ann's investments as of June 30, 2012:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>ı otal</u>
Asset Category:				
Common stocks	\$ 2,386,968	\$ -	\$ -	\$ 2,386,968
Corporate obligations	721,545	-	-	721,545
U.S. Government obligations	49,410	-	-	49,410
Mutual funds	1,640,584	-	-	1,640,584
Assets held in Trust	245,021			245,021
TOTAL	\$ <u>5,043,528</u>	\$ <u> </u>	\$	\$ <u>5,043,528</u>

10. SPLIT INTEREST AGREEMENTS

Assets held in Trust consist of investments received from an outside donor held for a beneficiary other than St. Ann's. The beneficiary receives monthly payments from the Trust until the death of the beneficiary. Upon the death of the beneficiary, the remaining assets will be distributed to St. Ann's. St. Ann's has control over the management of the Trust investments. St. Ann's is also a party to a perpetual Trust establishing St. Ann's as a beneficiary. St. Ann's receives current income earned by the Trust. The corpus of the Trust will be held in-perpetuity by a third party. St. Ann's has recorded its interest in this Trust as part of Assets held in Trust in the accompanying Statement of Financial Position.

11. SUBSEQUENT EVENTS

In preparing these financial statements, St. Ann's has evaluated events and transactions for potential recognition or disclosure through October 30, 2012, the date the financial statements were issued.